

WHY PARTNER WITH BROUGHTON MEDIA GROUP. L.L.C?

Broughton Media Group, LLC (BMG), DBA Black Gay Weddings, is a media company with a mission to share and protect the love stories of LGBTQIA+ couples of color. Through its flagship publication, BGW Elevate Magazine, Broughton Media Group empowers this niche of consumers to share their stories and connect with wedding professionals and other businesses that support the LGBTQIA+ community. In addition to the magazine, Broughton Media Group's integrated platform spans digital, social, print, and televised mediums with 1 million monthly impressions through social media.

Additionally, the company has a growing presence at live events, having been the first gay-centric marketplace vendor at Essence Fest in its 27-year history.

#RepresentationMatters

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OUR AUDIENCE

67% of our readers started following a vendor after hearing about them on the Black Gay Weddings platform.

Our Followers By The Numbers:

Instagram | 67,000+ TikTok | 113,000+ Facebook/Meta | 10,000+ YouTube | 2,500+

Monthly Social Media Reach | 953,000+ Monthly page views | 50k+ Monthly site users | 31k+

TOP CITIES

- 1. New York, NY
- 2. Atlanta, GA
- 3. Houston, TX
- 4. Dallas, TX
- 5. Washington, D.C.
- 6. Chicago, IL
- 7. Rio De Janeiro, Brazil
- 8. Philadelphia, PA
- 9. London, England
- 10. Sao Paulo, Brazil

(Community Stats)* | We extracted industry information from The Wedding Report with wedding market data last updated in March 2022. Community stats were determined from baseline data extracted from the UCLA Williams Institute's Demographics report on the US LGBTQ population.

COMMUNITY STATS - LGBTQ POC*

Gender:

39.2% Women 60.8% Men

Age:

43.2% Age 25-34 27.9% Age 35-44 11% Age 45-54 10% Age 18-24 6.2% Age 55+

Education:

14% Some college23% Associate's Degree13% Bachelor's Degree8% Post Graduate/Professional Degree

39% High School graduate

Finances:

51% earn<\$50k per Year 27% earn >\$50k per Year 22% earn >\$100k per Year

Estimated Wedding Spending 2022:

Total Weddings = 66,000 Total Spend = \$1.83 Billion



GROW YOUR BUSINESS

Join Our Vendor Community

Broughton Media Group offers companies and wedding professionals access to a niche audience of progressive couples and readers in major cities across all 50 states, the District of Columbia, and more than 150 countries.

Our vendor directory, the LGBTQBizList, is a growing LGBTQ-friendly resource for all couples to find vendors dedicated to equality and making each wedding experience a unique reflection of the clients they serve.

The LGBTQBizList showcases businesses owned by women, LGBTQIA+ community members, and people of color. All vendors in the directory are personally invited and vetted to ensure a welcoming, high quality experience for LGBTQIA+ couples.

Membership in our vendor community is by invitation only. However, you may submit your company for consideration during the open enrollment months of January & July. Once we have completed our review of your business, you will be invited to complete your application, or you will receive feedback as to why you were not approved.

Once you have completed your application, you will be listed in the LGBTQBizList, an exclusive international directory of more than 100 businesses and wedding professionals collectively working to transform our world for the better. You will also gain access to a supportive community of like-minded peers and a vast amount of promotional and educational resources.



Maximize Your Investment

BMG offers one Premium Vendor/Venue Listing option for wedding professionals & wedding venues.

Premium Vendor/Venue Listing \$750/Year

- Optimized listing in the LGBTQBizList with priority page placement and link to your website or social media
- Premium vendor profile page, including an image gallery, client testimonials, social media links
- Emails to newly EnGayged couples include your business profile
- Listing in the Interactive BGW Experts Directory E-Book.
- "Warm Referrals" via email connecting you to potential clients.
- "Hot Referrals" via three-way phone calls connecting you to potential clients.

BMG provides two additional options for non-wedding vendors/venues to join the directory.

Option 1: Premium A-Z Business Listing \$450/Year

- Optimized listing in the LGBTQBizList with priority page placement and link to your website or social media
- Premium vendor profile page, including an image gallery, client testimonials, social media links
- Email newsletter sent to our entire mailing list highlighting your work

Option 2:

Standard A-Z Business Listing \$250/Year

 Limited interactive listing in the LGBTQBizList, including three images, business name, location, and link to your website or social media

All Paid Premium Vendor/Venue Listings Receive:

- Annual detailed analysis of industry trends & customer profiles based on your business
- A 30-minute complimentary listing review & consultation
- Instagram shout-outs showcasing your work
- An Instagram Live within 90 days of joining
- Access to the LGBTQBizList Facebook Group
- An Opportunity to Schedule an In-Studio Interview for the On-The-List Video Series (Limited To Video Production Schedule)
- Invitation to write expert articles for the magazine and websites.
- Invites to collaborative marketing opportunities
- 20% Discounts on all Ads & Merchandise

Are you interested in joining the LGBTQBizList family of businesses?





ADVERTISE WITH US

(WEBSITES)

Broughton Media Group, LLC creates spaces and produces publications dedicated to sharing underrepresented and diverse love stories with attention to the intersections of race, ethnicity, gender, sexuality, culture, religion, and income inequality. **BGW Elevate Magazine** is the premier luxury wedding magazine for LGBTQIA+ people of color.

ADS & SPONSORED ADD-ONS

Sponsored Blog Post On BGW Elevate Website

Starting at \$1,000/Post

- One-hour phone consultation with our editorial team to help tap into what makes your business unique
- A high-quality blog post with solid SEO keywords that will remain on our website indefinitely

Homepage Horizontal Ad

\$900/Six Months

- Small display ads linked directly to your website are 730px wide by 90px tall and appear in rotation in the section of your choice
- CTR & other stats are provided when the ad closes

Homepage Sidebar Ad

\$600/Six Months

- Small display ads linked directly to your website are 300px wide by 250px tall and appear in rotation on the homepage
- CTR & other stats are provided when the ad closes

Weddings Sidebar Ad

\$450/Six Months

- Small display ads linked directly to your website are 300px wide by 250px tall and appear in rotation on the homepage
- CTR & other stats are provided when the ad closes

EnGAYgements Sidebar Ad

\$450/Six Months

- Small display ads linked directly to your website are 300px wide by 250px tall and appear in rotation on the homepage
- CTR & other stats are provided when the ad closes

Experts Sidebar Ad

\$450/Six Months

- Small display ads linked directly to your website are 300px wide by 250px tall and appear in rotation on the homepage
- CTR & other stats are provided when the ad closes

Are you interested in advertising on the Black Gay Weddings Platform?

ADVERTISE WITH US (SOCIAL MEDIA)

INSTAGRAM

Instagram Feed Post

\$750/Post

\$350 for each additional repost

Instagram Story Post

\$500/Post

\$250 for each additional repost

Instagram IGTV Post

\$800/Post

\$400 for each additional repost

TIKTOK

Video Post

\$1,000/Post

\$500 for each additional repost

Are you interested in advertising on the Black Gay Weddings Platform?



ADVERTISE WITH US (BGW ELEVATE MAGAZINE)

Recently rebooted from a monthly digital-only magazine to a bi-annual luxury wedding magazine for LGBTQIA+ people of color, BGW Elevate is available for print-on-demand and as an online flipbook.

Inside Front Ad (Cover Sponsors)

\$20.000/Issue - 2 Available

- Sponsor Credit for Cover Session
- 30 Second Commercial Spot Added to Cover Session Video
- Six-Month Homepage Horizontal Ad
- Instagram Feed Post
- TikTok Video Post
- Logo Added to Step & Repeat during Issue Release Party
- Logo/Social added to all issue promos
 & Live-Stream Events
- Five printed copies of the magazine
- Promotional Items added to SWAG bags

Inside Back Ad (Cover Sponsors)

\$15,000/Issue - 2 Available

- Sponsor Credit for Cover Session
- 30 Second Commercial Spot Added to Cover Session Video
- Six-Month Homepage Sidebar Ad
- Instagram Feed Post
- Logo Added to Step & Repeat during Issue Release Party
- Logo/Social added to all issue

- promos & Live-Stream Events
- Three printed copies of the magazine
- Promotional Items added to SWAG bags

Community/Celebrity Profile (Sponsor) \$15.000/Issue - 2 Available

- Sponsor Credit for Profile Session
- 30 Second Commercial Spot Added to Profile Session Video
- Six-Month Homepage Horizontal Ad
- Instagram Feed Post
- Logo Added to Step & Repeat during Issue Release Party
- Logo/Social added to all issue promos & Live-Stream Events
- Three printed copies of the magazine
- Promotional Items added to SWAG bags

Full-Page Ad

\$7,500/Issue - 16 Available

- Six-Month Category Horizontal Ad
- Instagram Feed Post
- Logo Added to Step & Repeat during Issue Release Event
- One printed copy of the magazine

Thank you to the following LGBTQ-friendly photographers.

LaJoy Photography * Linda McQueen Photography Itan Images * MaxRes Photography * Beyond The Focus Photography * Adventure Elopement Photography * Sydney Morman Photography * Second Shots Photography * Breaux Moments Studio LLC * Corner House Photography * Blooms Photography * Ally Haley Photography

Are you interested in advertising on the Black Gay Weddings Platform?





THE WRAP UP

Join the growing number of vetted and dedicated professionals and businesses who are committed to supporting the LGBTQIA+ community of color by becoming a vendor in our directory or by becoming an advertising partner.

We connect our community-conscious consumers to outstanding wedding professionals and businesses with a proven track record of engagement and support in our community.

With an average of nearly 1 million content interactions monthly, 110K+ followers on TikTok, and 66K+ followers on Instagram, we look forward to successfully partnering with you and elevating our community to new heights.

For more information or to ask questions, please send an email to:

INFO@BLACKGAYWEDDINGS.COM



BROUGHTON MEDIA GROUP, LLC P.O. Box 370681 Reseda, CA 91377 Phone: 833.427.6844

Email: Info@BroughtonMediaGroup.com